

Meet the Team - Expert Consultation & Support

Philip Smith

VP of Product & Technology

Philip Smith is the VP of Product & Technology for Existing Conditions. Leaning on decades of experience in the AEC industry, he oversees the standardization, implementation, and automation of technology and processes across the company. His focus is on ensuring that Existing Conditions remains a leader in providing accurate, dependable, and cost effective solutions for their clients. Before joining the company in 2011, he was the BIM Manager at a large architecture firm in California.

Conor Samuels

Product Director

Conor is a graduate of Texas Tech's Honors College and College of Architecture. Before joining Existing Conditions in 2010, he helped design award-winning projects at Lake Flato Architects in San Antonio (then AIA Firm Of The Year) and DiMella Shaffer Architects in Boston. As Existing Conditions' Product Director, Conor oversees the production of models and drawings, and creates the standards and processes for their production. Conor frequently meets with clients to educate them on Existing Conditions' process for collecting, processing, and modeling data, and works with them after project delivery to ensure client success.

Brian Ely

VP of Operations

Brian has received his Bachelors and Master's Degree from Northeastern University's architecture program. Prior to joining Existing Conditions Surveys in 2008, Brian was responsible for CAD and Revit management at several local Boston architecture firms including Kallmann McKinnell and Wood Architects. Brian oversees all 3D laser scanning, point cloud data registration and quality control of all 3D Revit models for Existing Conditions. His duties also include implementing new hardware and software applications to keep Existing Conditions at the vanguard of all emerging technologies related to building information modeling and 3D laser scanning.

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Kurt Yeghian

Founder & CEO

Kurt Yeghian is the founder and CEO of Existing Conditions, managing daily operations for the company. Kurt became a licensed building contractor in 1992 and managed the construction of numerous residential buildings in Rhode Island. Prior to his private sector work experience, Kurt spent 13 years as an engineer in the United States Air Force, specializing in existing building analysis and contingency preparedness. He attended the Boston Architectural College, and has been appointed chairman of the Boston Society of Architects 3D laser scanning committee.

Holly Vaillancourt

Director of Operations

As a graduate of Wentworth Institute of Technology with a Bachelors of Architecture, the connections Holly has with the AEC industry are extensive. Holly has over 20 years of architectural experience and 10 years of experience in the 3D laser scanning and BIM industry. Prior to Existing Conditions, she worked at a number of well known firms in the Boston area as project manager and lead designer. Using her knowledge and background, the collaborative approach that Holly has with clients at Existing Conditions allows her to manage projects from inception to completion successfully. Holly also manages the daily operations of the company from client service, to personnel, scheduling, coordinating projects and equipment, and training for all team members.

Jared Curtis

President

Jared Curtis is President of Existing Conditions. Prior to his activity at Existing Conditions, he was the Director of Capital Markets and Global Real Estate Advisor for Gibson Sotheby's International Realty and assisted WinnDevelopment, a national leader in multifamily housing, by providing a diverse set of real estate development and acquisitions services. Mr. Curtis is a graduate of Cornell University's College of Architecture Art and Planning, where he received a degree in Architecture from the #1 program in the country. While at Cornell, he pursued studies with a focus on technology and its impact on the future of historic preservation and affordable housing in the USA.